

Aon Selects Workday Financial Management to Help Drive Global Growth

## **Leading Insurance and Professional Services Firm With More Than 70,000 Employees Expands Workday Footprint Following Successful Deployment of Workday HCM**

PLEASANTON, CA--(Marketwired - Nov 19, 2015) -[Workday, Inc.](#) (NYSE: WDAY), a leader in enterprise cloud applications for [finance](#) and [human resources](#), today announced that [Aon plc](#) (NYSE: AON), the leading global provider of risk management, insurance and reinsurance brokerage, and human resource solutions and administration services, is expanding its Workday footprint to include Workday Financial Management. Aon's selection of Workday Financial Management, coupled with its recent deployment of Workday Human Capital Management (HCM), makes Aon one of the largest organizations to use Workday's unified suite of applications to manage and drive insights from its financial, people, and operational data.

With more than 70,000 employees across 120 countries, Aon is one of the world's leading risk and insurance brokers and employee benefits consulting firms with global business units including [Aon Benfield](#), [Aon Hewitt](#), and [Aon Risk Solutions](#). With a focus on optimizing financial and people resources to ensure client success, Aon recognized the value in expanding its Workday deployment and establishing one system to further unify the organization and drive global growth.

To deploy Workday Financial Management globally, Aon will leverage the expertise of its Cloud Solutions unit within Aon Hewitt -- which has helped deploy and support Workday for more than 200 clients.

With Workday's unified suite of applications, Aon expects to:

- Utilize built-in reporting and analytics to equip organizational leaders with real-time, actionable insights that will enable them to more quickly and confidently make informed decisions that drive client and shareholder value.
- Increase financial data transparency and relevancy with one unified financial application for all accounting and reporting needs across business units and global offices. Using [Worktags](#), Aon will also be able to easily analyze, drill down into, and report on data using dimensions such as a region, department, or customer, and take action to better drive results.
- Realize efficiencies and improve productivity by reducing time spent on manual processes such as extracting and consolidating data for spreadsheet calculations. As a result, Aon will be able to redirect resources to more high-value work which will greatly impact business effectiveness.
- Further empower its on-the-go, global workforce to access information and take action, where and when needed.

### **Comments on the News**

"To deliver the best services and solutions to our clients globally, it's important to have a technology foundation that unifies our people and costs so we can gain the insights we need across our business," said Laurel Meissner, senior vice president and global controller, Aon. "Overseeing accounting, financial reporting, and compliance for a large global organization requires a comprehensive understanding of our day-to-day financial performance. Workday will enable us to have more control over financial performance, with timely insights into the current state of the business and continuous innovation to help ensure we are always up-to-date with new standards and regulations for each region in which we operate."

"As a Workday Services Partner, we've helped hundreds of clients deploy and support Workday, and have seen the value of a unified finance and HR system in driving business results," said Jonathan Schembor, president of Cloud Solutions, Aon Hewitt. "By deploying Workday Financial Management across our organization, we will experience these benefits first-hand, helping us strengthen our capabilities and expertise in providing our clients with a full spectrum of services -- from advisory, to deployment, and ongoing support -- across all Workday products."

"As one of the world's largest and most successful insurance brokers and professional services firms, Aon's selection of Workday Financial Management underscores that global business leaders continue to look for a cloud-first, data-driven approach to real-time finance as a way to gain and maintain a competitive edge," said Aneel Bhusri, co-founder and CEO, Workday. "With Workday, Aon will be able to access deeper insights across all of its business units, helping leaders better align financial and employee performance to drive global business growth."

### **About Workday**

[Workday](#) is a leading provider of enterprise cloud applications for [finance](#) and [human resources](#). Founded in 2005, Workday delivers financial management, human capital management, and analytics applications designed for the world's largest companies, educational institutions, and government agencies. More than 1,000 organizations, ranging from medium-sized businesses to Fortune 50 enterprises, have selected Workday.

### **Forward-Looking Statements**

This press release contains forward-looking statements including, among other things, statements regarding the expected performance and benefits of Workday's offerings. The words "believe," "may," "will," "plan," "expect," and similar expressions are intended to identify forward-looking statements. These forward-looking statements are subject to risks, uncertainties, and

assumptions. If the risks materialize or assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. Risks include, but are not limited to, risks described in our filings with the Securities and Exchange Commission (SEC), including our Form 10-Q for the quarter ended July 31, 2015 and our future reports that we may file with the SEC from time to time, which could cause actual results to vary from expectations. Workday assumes no obligation to, and does not currently intend to, update any such forward-looking statements after the date of this release.

Any unreleased services, features, or functions referenced in this document, our website or other press releases or public statements that are not currently available are subject to change at Workday's discretion and may not be delivered as planned or at all. Customers who purchase Workday, Inc. services should make their purchase decisions based upon services, features and functions that are currently available.

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